



NEWSLETTER

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At WIN India 2015, Shri Anant G. Geete, Hon'ble Minister of Heavy Industries and Public Enterprises, GoI and Dr. Daniela Behrens, State Secretary, Ministry for Economics, Labour and Transport of the State of Lower Saxony, Germany inaugurated the DHI pavilion, wherein REIL also exhibited its innovations in Dairy and Renewable Energy sector.

WIN INDIA 2015

The World of Industry (WIN) India show was held over 9-11 December, 2015 at Pragati Maidan, New Delhi, by Hannover Milano Fairs India Limited (HMFIL). WIN INDIA is Hannover Messe India edition show.

The Company participated under DHI pavilion and exhibited its products and solutions in Dairy Electronics & Renewable Energy.

Hon'ble Union Minister (HI&PE), Shri Anant G. Geete, and Dr. Daniela Behrens, State Secretary, Lower Saxony Ministry for Economics, Labour and Transport, and various dignitaries visited the REIL's stall. They were briefed about the work showcased and REIL's innovations- Electronic Milk Adulteration Tester (EMAT) and Charge Controller for Solar Water Pumping Systems.



Dignitaries at REIL stall being briefed about EMAT

They appreciated the company's innovations and work done for upliftment of rural brethren.

Mr. Jain also attended CEO Roundtable discussion along with CEOs from various sectors of Capital Goods to discuss the issues related to the sector with key senior representatives of the Government of India.



(L to R), Mr. Vishvajit Sahay, JS, DHI, Mr. Rajan S. Katoch, Secretary, DHI, Hon'ble Minister HI&PE, GoI, MD, REIL, Dr. Martin Hanz, Director Chief of mission of the Embassy, Federal Republic of Germany, at the event



MD REIL with CEOs & dignitaries during CEO Roundtable discussion

REIL "Shaping Rural India through Electronics, Renewable Energy and IT Solutions"

ACHIEVEMENTS OF THE FY 2015-16 PERFORMANCE : Q3 FY 2015-16

The Third quarter of the FY 2015-16 closed on 31st December 2015. At the end of third quarter, the turnover stood at Rs. 125.01 Crore. The Electronics Division achieved a turnover of Rs. 75.81 Crore while Renewable Energy Division's turnover stood at Rs.49.20 Crore .

The delay in finalization of tenders for solar projects has slowed down the pace of execution, however the same is likely to be expedited in the coming months.

Achievements: Electronics Division

The Company did exceedingly well in its dairy business and successfully commissioned the Milk Analysis & Automation Solutions at about 1100 villages. Sizable business for Electronic Milk Tester (EMT) was also done at about 1800 locations in the states of Chattisgarh, Rajasthan, Gujarat and Andhra Pradesh.

The Deployment of Auto EMT is spreading across various states i.e. Rajasthan, Madhya Pradesh, Karnataka, Gujarat, Tamilnadu, J&K and Kerala because of its simple and reliable operations suited for women societies. Under National Dairy Plan (NDP), some orders for AMCU and DPMCU were also received during the quarter.

Customer Training Program

The training on products- DPMCU with Lactoscan, AMCU, EMT, Auto EMT has been organized by the Company in Gujarat region, benefiting about 381 trainees including Maahi Officials, FMC Staff, and Society Secretary. The training for farmers on operation & maintenance of EMT and AMCU was also organized by NDDDB at Mehsana.



Mr. R.S. Sinha, Chief Vigilance Officer (C.V.O), REIL visited Northern region & a society under Milk Union, Mohali to check the working of REIL's Milk analysis instruments, on 30.11.2015

Achievements: Renewable Energy Division

During this quarter, the Division has executed various prestigious orders for customers including Rajasthan Horticulture Development Society, RREC, CONCOR, POWERGRID, IREDA, IIFCL, NABARD MAZGAON DOCK, POWER FINANCE and ASSAM RIFLES.

In accordance with DHI directives and VGF scheme launched by MNRE for setting up of 1000 MW grid-connected Solar PV projects by CPSEs and GoI organizations, the Company has signed an MoU with Scooters India Limited (SIL) and Hindustan Salts Limited (HSL) and for setting up of 1 MW Grid-Connected Solar Power Plant.



MoU signing with SIL in the gracious presence of Shri Anant G. Geete, Hon'ble Union Minister (HI & PE), GoI, Mr. Rajan S. Katoch, Secretary, DHI, GoI and Mr. Vishvajit Sahay, Joint Secretary, DHI, GoI, on 02.12.2015 at New Delhi.

Under RREC CFA Programme, the Company has executed orders aggregating to 465 KWp in the state during the quarter covering customers from Educational Institutions, Nagar Nigam, Processing Industries etc such as Institute of Engineers, Jaipur, Nagar Nigam, Jodhpur, JJT University, Jhunjunu, Alwar Techno Engineering College, Khandelwal Namkeens & Snacks etc.



Solar Power plants at discrete locations across Rajasthan under RREC Rooftop programme

The variety of SPV applications such as LED based SPV Street Lights (2125), SPV based LED High Mast Lighting systems (100), SPV Power Plant, Home Lighting Systems (100) shall be deployed in the far flung areas of Uttar Pradesh, Assam etc. against the orders received under CSR initiatives of the customers. The Solar Power Lighting Systems ensures safety and security in the night hours.



HLS and SLS Systems installed under CSR of Customer

Sanction of 100MW Project by MNRE

It is worth mentioning that REIL has been granted sanction by Ministry of New and Renewable Energy to install 100MWp grid Connected Solar Rooftop Power Plants, from the year 2015-16 onwards.

Confidence expressed by MNRE on REIL is result of continues performance of company in JNNSM since last 5 years. States are issuing net metering policies for implementation of these schemes. The Company has taken vast steps for implementation of these schemes in the country and has also implemented roof top projects of more than 1 MW capacity in the state of Rajasthan.

While scheme is new and state discoms are in the initial phase of gearing up for net metering and roof top solar installations, it may take more time in adoption of the technology and implementation of the projects at ground level.

Rooftop project though gaining popularity in institutional segment/ residential segment is yet to come up at required momentum. Industrial and government institutions are relatively better geared-up for rooftop installation, however due to revision in above policy by MNRE, these segment are in watch and wait stage and may be incentivized in the new policy to retain the momentum.

The Company is grateful for the continued patronage and support from the government and this shall help in achieving its visions of 'Solar for all' and 'Kerosene free India' in near future.

Sustainable Development

The Company is contributing towards improving sustainability through improvement in energy performance by way of conducting energy audits and implementing the projects identified during audit. REIL successfully completed energy audit of RIICO and HCM Rajasthan State Institute of Public Administration and the implementation phase is in progress.

REIL is also working as Project Management Consultant and Annual Maintenance Consultant in the project of retrofitting the conventional street light with energy efficient LED street lights. In this process quality of product, its installation and performance are being monitored.



Energy efficient LED Street Lights installed across Rajasthan

Presently the work is in progress in 17 ULBs, and 128746 lights have already been replaced with suitable LED lights resulting in annual saving of approximately 159 Lac Units. Installation work in Mount Abu and Pushkar ULBs has already been completed.

Contribution towards FAME INDIA ECO DRIVE Campaign: REIL's Diversification

The Company always remains active and aggressive to contribute in National Missions/Schemes; recently has been given responsibility under the component of Public Charging Station under FAME India scheme of the government, to develop prototype SPV based hybrid vehicle charging stations with various capacities that shall charge the two wheeler and four wheeler electrical vehicles at strategic locations in 3 cities namely Jaipur, Chandigarh and Delhi.

Recently the Company actively participated in Fame Eco Drive campaign held at Jaipur on 30.11.2015 and assisted in accelerating the efforts of the Government to promote electrification of automobile transportation to achieve objectives laid out in the National Mission for Electrical Mobility (NMEM).



Mr. A.K. Jain with Shri Kali Charan Saraf, Hon'ble Minister for Technical & Higher Education, GoR and Mr. Ambuj Sharma, Additional Secretary, DHI, GoI during flagging-off ceremony of the Fame Eco drive rally, at Jaipur, on 30.11.2015

ISO Certification-Regional Office at Lucknow

The Regional Office at Lucknow has been accredited with recommendation for **ISO 9001 certification QMS by DNV-GL for "Installation, Commissioning & Servicing of Renewable Energy Systems such as Solar Photovoltaic, Solar Thermal & PV Wind Hybrid."** It would help REIL to gain more customer satisfaction with the implementation of ISO procedures.

Dividend Payout for Financial Year 2014-15

REIL continues to pay dividend to its shareholders and paid dividend for the financial year 2014-15.

MD, REIL handed over the dividend payment of Rs 1.03 Crore to CMD, Instrumentation Ltd., Kota, Mr. M.P Eshwar, in the gracious presence of Hon'ble Union Minister of Heavy Industries and Public Enterprises, Mr. Anant G. Geete, and Mr. Rajan S. Katoch, Secretary, Department of Heavy Industry, Government of India.

MD, REIL also handed over the dividend payment to MD, RIICO, Ms. Veenu Gupta, in the gracious presence of Shri Gajendra Singh Khimsar Hon'ble Minister of Industry, Government of Rajasthan.



From L to R : (Smt. Ritu Pande, Director, DHI, Mr. A. K. Jain, MD, REIL, Mr Vishvajit Sahay, Joint Secretary, DHI, Shri Anant G. Geete, Hon'ble Minister of Heavy Industries & Public Enterprises, Mr. Rajan S. Katoch, Secretary, DHI, Mr. Ambuj Sharma, Addl Secretary, DHI and Mr. M.P Eshwar, CMD, IL Kota)



Mr. A.K. Jain, MD, REIL handed over the Dividend payment to Ms. Veenu Gupta, Managing Director, RIICO Ltd., in the gracious presence of Hon'ble Minister of Industry, Govt. of Rajasthan, Shri Gajendra Singh Khimsar.

VIP GALLERY

- Mr. R.K. Meena, Chairman, Rajasthan Subordinate and Ministerial, Services Selection Board, Government of Rajasthan visited REIL, on 31.10.2015.



Mr. R.K. Meena, Chairman, Rajasthan Subordinate and Ministerial, Services Selection Board, GoR being briefed about the REIL solutions during his visit on 31.10.2015

RECOGNITION & AWARDS

“Best PSU Award in R&D Innovation-2015”

The Company has been conferred with **India Today “Best PSU Award in R&D Innovation-2015” in MINIRATNA category** in the ceremony held on December 14, 2015 at New Delhi.



Mr. A.K. Jain, MD receiving the award from Shri Ravi Shankar Prasad, Hon'ble Union Minister of Information Technology, GoI and Shri Piyush Goel, Hon'ble Union Minister of State (I/C) for Power, Coal and New & Renewable Energy, GoI, on 14.12.2015 at New Delhi.

The prestigious award has been instituted by the India Today Group to recognize the contribution of Public Sector Enterprises in the economic, industrial and social growth of the country.

“Best Overall Performance PSU Award- 2015 by Governance Now”

The Company was presented with “Best Overall Performance PSU Award- 2015 by Governance Now” and “Governance Now PSU Award- 2015” in three other categories namely ICT Initiative, Technology Adoption and Green Initiative in the ceremony held at New Delhi on December 17, 2015.



Shri Ram Vilas Paswan, Hon'ble Union Minister of Consumer Affairs, Food & Public Distribution, GoI presenting the awards to MD, REIL on 17.12.2015 at New Delhi.



Shri Ram Vilas Paswan, Hon'ble Union Minister of Consumer Affairs, Food & Public Distribution, GoI and Shri Manoj Sinha, Hon'ble Minister of State for Railways, GoI presented the awards to REIL Officials on 17.12.2015 at New Delhi.

PARTICIPATION BY REIL AT VARIOUS FORUMS

- ❖ PHD Chamber of Commerce and Industry and Suresh Gyan Vihar University, Jaipur organized 4th Annual International Convention on Climate Change & Water (C3W2015) on October 16-17, 2015 at Jaipur.

Mr. Jain, with Dr. Kiran Bedi responded to the queries related with Climate Change & Water Conservation and emphasized the need of involvement of citizens in making Jaipur, the truly smart city, on 17.10.2015.



Managing Director with Dr Kiran Bedi at the event

- ❖ REIL actively participated in the Intersolar India 2015, India's Largest Exhibition and Conference for the Solar Industry during November 18-20, 2015 at Mumbai by Solar Promotion International GmhH.

Mr. Jain as a panelist attended the executive panel on inaugural day and also enriched the gathering by sharing his views on **“Novel Applications: A Part of India's Solar DNA”** on concluding day.



At expo, Mr Jain along with Mr. Tarun Kapoor, Joint Secretary, MNRE, GoI, and Professor Eicke R. Weber, Director, Fraunhofer Institute for Solar Energy Systems, Germany, releasing the REIL's Solar Brochure.



Mr. Jain while addressing the audience



REIL team at the expo

- ❖ The Company participated in Resurgent Rajasthan Partnership Summit scheduled from November 18-20, 2015 at Jaipur. The event involved participation from leading investors from all over the world for interacting with policy makers, including the political leadership, government officials and local business leaders on the investment environment and opportunities in Rajasthan. Managing Director and REIL officials actively took part in Sectoral Sessions, Networking Sessions and Session on "Make in India - Skilling Rajasthan".

- ❖ The MSME- Development Institute Jaipur, Ministry of Micro and Medium enterprises (MSME), Government of India in association with REIL organized Energy-Tech 2015, a National Exhibition-cum-vendor development programme from 18th-20th December, 2015 at Jaipur.

The Company actively took part in the exhibition. Managing Director, Mr. Jain addressed as a chief guest during the technical session on “Manufacturing Competitiveness and Latest Trends in Renewable Energy” and GM(Works), Mr. Piyush Paliwal made a presentation on the subject.



Chief Guest, Mr. Jain addressing the audience.



Visitors at REIL stall during the event

- ❖ The Company is exploring possibilities of deploying of Milk Analysis Solutions in Kenya and under this initiative, the Company is working with USAID programs and Ministry of Animal Husbandry. Mr. N. K. Bhatnagar , DGM (Electronics), REIL shared REIL's experience and delivered a presentation on “ Milk Parametric Analysis in Dairy value chain for Dairy Development in Africa” during a talk at New Delhi on 24.11.15.

STAFF ACTIVITIES

Trainings

During the quarter 51 mandays of training was organized for employees internally & externally on various aspects of management like Safety & Health Behavioral Based Safety importance in Industrial Development, occupational hazards & emergency control planning, safety in Material Handling, safety management in factory & safety from fire, contribution of safety in productivity, safety in pressures vessels & lifting machinery, identification of hazards, identification of risk & controlling measures, importance of lock out-tag out in industrial safety, workshop on Right To Information Act, 2005 and a session on Preventive vigilance as a tool of Good Governance etc.

Promotions

The following promotions took place on 01.10.2015

- Mr. Sandeep Prem, Mr. Sanjay Charan as Manager.
- Mr. Prem Narayan Pathak, Mr. Dinesh Kumar Togadia, Mr. Amit Khare as Dy. Manager
- Mr. Ashish Rawat as Sr. Accounts Officer
- Mr. D.L. Bhambhi, Mr. Dinesh Kumar, Mr. Lalit Kumar Bansal as Sr. Engineer

The Company congratulates them on their recognition and wishes for them continued success in their career.

Separations



One of our beloved employee Shri M. Rathinam, Jr. Engineer-II (Electronics) passed away on 03.11.2015 after a short illness. He is survived by his spouse, two sons, daughter & mother.

The Company held a sincere condolence meeting to pay homage to the departed soul. May god grant the soul eternal rest and strength to the family to bear this irreparable loss.

Mr. S. Manoharan, Senior Office Superintendent resigned from the services of the Company and relived during this quarter.

The Company wishes him for a very happy & prosperous life.

Mr. Darwan Singh, Senior Head Work Attendant, superannuated from the services of REIL on 31st October, 2015.



MD presenting memento on the occasion

During his tenure (26 years), he worked in Works Division in painting shop. The Company wishes him for a very happy & prosperous life.

New Addition to REIL Family

The Company has new addition to its fold. Following employees joined our organization in especially abled category during this quarter. The Company wishes them long lasting relationship.

- Mr. Shanti Lal as Asstt. Engineer and Mr. Vikram Singh Rawat as Technician -Electronics
- Mrs. Shweta Jain Patil, Tech. Asstt. - P&IR
- Mr. Suresh Saini, Computer Operator - F&A

Wed lock

Mr. Harish Yadav, Engineer, (R&D Division) tied knot with Ms. Aditi on 13th December, 2015.

The Company wishes the newly wedded couple a very happy and prosperous married life.

हिन्दी कार्यशाला:

16 नवम्बर 2015 को कम्पनी मे दैनिक कार्यालय गतिविधियों में राजभाषा हिन्दी को बढ़ावा देने के लिए कार्मिक एवं औद्योगिक संबंध विभाग के सभी कर्मचारियों हेतु एक दिवसीय हिन्दी कार्यशाला का आयोजन किया गया। जिसमें सभी कर्मचारियों को अपने दैनिक कार्यालय पेपर वर्क में जैसे पत्राचार, अवकाश आवेदन पत्र, गेट पास, विभागीय स्तर पर बनायी जाने वाली विभिन्न कार्यालय टिप्पणीयों, पत्रादि, उनके जवाब, यात्रा भत्ता बिल इत्यादि को अधिक से अधिक हिन्दी में करने के संबंध में आवश्यक दिशा निर्देश के साथ ही, जागरूकता लाने का प्रयास किया गया।

स्वच्छ भारत अभियान:

स्वच्छ भारत मिशन के तहत एक गहन स्वच्छता अभियान (राष्ट्रीय सफाई अभियान) 25 सितम्बर 2015 से 11 अक्टूबर 2015 तक कम्पनी परिसर में चलाया गया। जिसके तहत सभी कर्मचारियों द्वारा कम्पनी में अपने विभाग की साफ सफाई के साथ ही कम्पनी परिसर में सफाई की गई।

इस स्वच्छता अभियान में बेकार वस्तुओं/अप्रचलित/सामान आदि को चिन्हित किया गया। साथ ही सभी कर्मचारियों को स्वच्छ व स्वस्थ वातावरण के लिए जागरूक किया गया।

“सतर्कता जागरूकता सप्ताह”

कम्पनी में 26 अक्टूबर, 2015 से 31 अक्टूबर, 2015 तक “सतर्कता जागरूकता सप्ताह” ‘निवारक सतर्कता सुशासन का एक महत्वपूर्ण अंग है’ विषय पर मनाया गया। “सतर्कता जागरूकता सप्ताह” का प्रारम्भ रील के प्रबन्ध निदेशक, श्री ए. के. जैन द्वारा सभी कर्मचारियों को शपथ दिला कर किया गया।



Vigilance Awareness Week 2015 at REIL premises

इस सप्ताह के दौरान कम्पनी परिसर एवं सम्बद्ध क्षेत्रीय कार्यालयों में सतर्कता जागरूकता एवं भ्रष्टाचार विरोधी पोस्टर एवं बैनरों को लगाया गया। इस अवसर पर कम्पनी के कर्मचारियों द्वारा विद्यालय एवं महाविद्यालयों के विधार्थियों में सतर्कता जागरूकता लाने एवं देश में भ्रष्टाचार का मुकाबला करने में उनकी भूमिका हेतु स्लोगन, निबन्ध एवं वाद विवाद प्रतियोगिताओं का आयोजन किया गया।

इस अवसर पर पूर्व निदेशक, मुख्य सतर्कता आयोग श्री के.पी. सरोहा द्वारा कम्पनी कर्मचारियों हेतु “निवारक सतर्कता सुशासन का एक महत्वपूर्ण अंग है” विषय पर व्याख्यान दिया गया। सप्ताह के समापन अवसर पर सेवानिवृत्त भारतीय प्रशासनिक अधिकारी श्री आर.के. मीणा द्वारा निवारक सतर्कता पर अपने अनुभव कम्पनी कर्मचारियों के साथ साझा किये।

राष्ट्रीय एकता दिवस:

हमारे राष्ट्र की एकता, अखंडता, सुरक्षा एवं सुदृढता को मजबूती देने की दृष्टि से स्मरणोत्सवरूप सरदार वल्लभ भाई पटेल की जन्म शताब्दी 31 अक्टूबर, 2015 को राष्ट्रीय एकता

दिवस के रूप में कम्पनी में मनाया गया। इस अवसर पर शपथ ग्रहण समारोह का आयोजन किया गया, जिसमें प्रबंध निदेशक द्वारा सभी कर्मचारियों को राष्ट्र की एकता, अखंडता और सुरक्षा को बनाए रखने की शपथ दिलाई गई।

संविधान दिवस:

26 नवम्बर 2015 को डॉ. भीमराव अम्बेडकर की 125वीं जयन्ती को संविधान दिवस के रूप में कम्पनी में मनाया गया। इस अवसर पर प्रबंध निदेशक के साथ सभी कर्मचारियों द्वारा संविधान प्रस्तावना को पढ़ा गया।

Corporate Social Responsibility (CSR) :

Under Corporate Social Responsibility REIL has supplied & installed 1.12 KWp Solar Power System at Government Kasturba Gandhi Residential School, Tabiji, Peesangan Block, Ajmer on 28.10.2015.

This Solar Power System was inaugurated by Hon'ble Shri Rajan S. Katoch, Secretary, Department of Heavy Industry, Ministry of Heavy Industries & Public Enterprises, Government of India in the presence of Mr A. K. Jain, Managing Director, REIL.



Secretary, DHI, MoHI&PE, GoI and MD, REIL inaugurated the CSR activity.

With the help of 1.12KW capacity Solar System installed by REIL, 2 computers, 1 television and LED bulbs in each room will run uninterruptedly so that students can study without any inconvenience. On this occasion, Shri Katoch also visited Milk Cooperative Society, Saradhana, Ajmer and appreciated the contribution of REIL in pure milk revolution in the country by manufacturing milk analyzer instruments.



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